

How 4Cambridge Consolidates Their Security Service with an Integrated Approach

By choosing Heimdal, 4Cambridge cut down on the number of product vendors and improved their security. Heimdal's all-in-one solution allowed them to combine different security functions into one platform. This made their operations simpler and boosted their ability to provide strong, effective protection for clients.

Case Study - Information Technology, Managed Service Provider



CHALLENGE: Seeking a Unified Security Solution for SMEs

4Cambridge recognized that their clients needed more than just antivirus software for protection. They sought a complete endpoint security solution that was affordable for the SME market, including ransomware protection and covering various entry points such as web browsing, email, and network traffic.

A significant challenge for 4Cambridge has been managing the numerous vendors and ensuring their diverse security products and agents are compatible. Clients often used separate antivirus, ransomware protection, patch management, and email security tools, complicating integration and effectiveness.



“One of our biggest challenges has been the number of different vendors we have to engage with and making sure their various security products and agents don't clash. Some of our clients were using one antivirus product, a different ransomware protection tool, a patch management solution, and another different email security product.”

Jon Stanton,
Director



ABOUT 4CAMBRIDGE LIMITED

4Cambridge is a UK-based Managed Service Provider (MSP) that offers support, cybersecurity advice, and transformational IT projects to SME businesses. Acting as a trusted technology partner, 4Cambridge helps organizations maximize their potential through technology. Their core values drive the business and are evident in the way client relationships are built and nurtured. Their enthusiasm for IT is evident in all their work, and they enjoy sharing this passion with their clients.



SOLUTION: Heimdal Extended Detection & Response (XDR), a Multi-Layered Approach in a Single Pane of Glass

4Cambridge chose Heimdal based on a recommendation from Brigantia. They reviewed several Endpoint Detection & Response (EDR) and Managed Detection & Response (MDR) solutions from various vendors, finding many to have outdated interfaces that were cumbersome or resource heavy to manage. Heimdal stood out with its modern, user-friendly interface that provided a comprehensive overview of device security in a single pane of glass. This simplicity and effectiveness led Heimdal to become the centerpiece of 4Cambridge's security stack.

 **HEIMDAL'S IMPACT:** Streamlining the Service Offering**Improved System Visibility**

By moving to Heimdal, 4Cambridge has significantly reduced the number of product vendors and simplified their service offering. This transition has transformed the overall visibility into client systems, allowing 4Cambridge to use the insights gained to respond quickly and maintain strong security. The consolidation into a single solution has improved their ability to monitor and manage client safety more effectively.

Unified Support for Diverse Platforms

The addition of protection for Mac and Linux devices with Heimdal has further benefited 4Cambridge. Their engineers can now support these different platforms alongside Microsoft ecosystem without needing to learn multiple systems. This unified approach has simplified operations and improved efficiency, enabling the team to provide consistent and thorough security across all types of devices.

Integrated Modules for Better Protection

The integration of various Heimdal modules has resulted in a more cohesive and powerful security solution. Unlike the previous disjointed approach, where separate products might have operated independently, the interconnected modules of Heimdal provide enhanced protection. This synergy between modules ensures a higher level of security, addressing vulnerabilities more effectively and offering greater overall defense.



“Heimdal is now the core of our security stack, using centralized policies to enhance our clients’ security posture. Its multi-layered approach sets Heimdal apart. From next-generation antivirus and ransomware protection to DNS security and automated patching of operating systems and key third-party applications, visibility into client systems has greatly improved. We use these insights to respond quickly and ensure that clients remain safe.”

Jon Stanton,
Director

**HEIMDAL XDR**

Empower your security and IT teams with Heimdal's unified platform, built to defend against next-gen threats and provide comprehensive protection across multiple fronts. Heimdal XDR offers consolidated security, unlike siloed point solutions, reducing complexity and costs.

From endpoints and networks to emails, identities, and beyond, Heimdal has you covered with advanced detection and response capabilities.

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