

Embracing a Unified Cybersecurity Approach: How SAU 67 Achieved Excellence

School Administrative Unit 67 (SAU 67), known for its forward-thinking, transitioned away from the conventional "that's the way we've always done it" mindset, strategically adopting Heimdal to automate and consolidate their security processes.

Case Study - Public Sector, K-12 Education

ABOUT SAU 67

School Administrative Unit 67 (SAU 67), founded in 1992, plays a pivotal role in New Hampshire's K-12 education landscape. Situated in the heart of central New Hampshire, SAU 67 oversees the Bow and Dunbarton School Districts, collectively serving nearly 2,000 students across four schools. With a dedicated team of 546 employees, SAU 67 cultivates a nurturing and enriching educational environment that extends beyond the classroom, fostering holistic growth for every student.

SOLUTION

SAU 67 ventured beyond the usual options and received a recommendation for Heimdal, a lesser-known solution in the US. However, Heimdal effectively addressed their pain points and aligned with their work processes. Their intuition proved correct. Following a successful 30-day proof of concept, they committed to investing in Heimdal and have not looked back since.



CHALLENGES

Handling Complex and Inefficient Endpoint Solutions

SAU 67 struggled with managing endpoint security solutions. Despite trying various options, they found it challenging to keep their network safe as some solutions fell short in effectively protecting against threats.

WSUS Limitations and Third-Party Apps

SAU 67, like many organizations, heavily relied on Microsoft's Windows Server Update Services (WSUS) for managing Windows updates. However, they encountered challenges when dealing with third-party application updates.

Balancing Security and Efficiency

SAU 67 needed a solution that could handle both native Windows updates and third-party apps seamlessly. Managing both Windows updates and third-party application updates separately added complexity to SAU 67's patch management process. Manually handling updates consumed valuable IT resources and impacted overall efficiency.



RESULTS

Centralized Management

Heimdal has significantly streamlined operations for SAU 67 by enabling their team to deploy operating system (OS) and third-party updates from a single, unified platform. With Heimdal, they gain comprehensive visibility into their software inventory and patches, enhancing overall security.

Farewell to Manual Patching

Heimdal's seamless handling of OS updates and third-party patch management has been a time-saving boon for the SAU 67 IT team. By allowing them to manage vulnerabilities on their own terms and apply rules to different groups, Heimdal ensures a fully optimized patching experience with minimal disruptions.

Stronger Defense

After dealing with several high-maintenance and ineffective solutions, SAU 67 found themselves genuinely impressed by Heimdal's proactive prevention, advanced threat hunting, and efficient remediation capabilities.

Complete Security Solution

The recent introduction of the Threat Hunting and Action Center further positions Heimdal as a comprehensive security orchestration, automation, and response solution, tailored to meet the specific needs of SAU 67.

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“The Heimdal Endpoint Detection and Response (EDR) system has proven highly effective and received praise from the security company that recently conducted a network security audit. Although they were unfamiliar with Heimdal, it successfully blocked their attempts to install hacking tools, all while quickly notifying our IT staff of their actions.”

Chris Stebbins

Assistant Director of Technology

CONCLUSION

SAU 67 confidently endorses Heimdal as a strategic security partner. Their positive experience with Heimdal's comprehensive suite, from seamless patch management to the robust Threat Hunting and Action Center, has solidified their trust in this solution. For SAU 67, Heimdal isn't just a security tool; it's a critical asset in safeguarding their digital landscape.

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“Over the years, we've tried various endpoint solutions, but they often posed challenges in terms of management or simply didn't get the job done effectively. Microsoft's WSUS server also left us frustrated when it came to handling Windows patching, and we lacked a solid solution for third-party applications. That's when we discovered Heimdal. While it might not be widely recognized in the United States, trust me, it's a game-changer for your IT department – saving you a ton of time.”

Roy D. Bailey, Jr.

Chief Technology Director

HEIMDAL XDR

Empower your security and IT teams with Heimdal's unified platform, built to defend against next-gen threats and provide comprehensive protection across multiple fronts. From endpoints and networks to emails, identities, and beyond, Heimdal has you covered with advanced detection and response capabilities.

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