Introduction

Davidsens Tømmerhandel A/S is a leading supplier of timber and building materials. A 100% Danish-owned company, it is headquartered in Kolding and has an additional branch in Nuuk, plus the largest industry website in the region.

With a commitment to quality and sustainability, Davidsens offers a comprehensive range of products for construction projects. Their reliable service, expert advice, and eco-friendly practices have made them a trusted choice in the industry.

Describe what you like about the Heimdal® product suite and how our cybersecurity solutions helped your operations.

What we like the most about Heimdal’s product offering is the company’s all-in-one approach to their suite of solutions. We were able to unify multiple tools in our cybersecurity strategy, with everything operating seamlessly under one roof.

Currently, we use the Heimdal Next-Gen Antivirus, Firewall, and MDM and the Remote Desktop tool, as well as Patch & Asset Management with all modules activated: third-party patching system, infinity management, and operating system updates. This grants us complete control over our patching environment, on top of advanced threat detection and monitoring.

Describe how you heard about Heimdal® and why you chose it above other options.

When our license expired for the expired antivirus solution that we were using from one of your competitors, the third-party IT consulting company that we employ, Extri:Co, recommended that we make the switch to Heimdal’s services instead because it was a better fit for our infrastructure.

This was back in 2017, and we now benefit from the capabilities of multiple Heimdal products that have beautifully rounded out our cybersecurity strategy.

Describe why you were looking for a new suite of solutions to strengthen your cybersecurity posture.

We were looking into upgrading our digital estate to a more holistic suite of cybersecurity solutions, starting with a new antivirus that would better fit into our infrastructure. This is where the recommendation for the third-party IT consulting firm Extri:Co swooped in to save the day and make us aware of the unified Heimdal offering.

Besides a new antivirus, we were also looking for a way to streamline patching and reduce resource waste in the process. This is something that Heimdal was also able to assist with, strengthening our overall security posture and automating tasks where possible as well.

Describe the security challenges you’ve experienced before using our products and which Heimdal® solved.

Before using Patch & Asset Management specifically, we lacked a cohesive system that could handle patching for all our third-party software, as well as Windows Updates. With Heimdal, we have all our bases covered within a successful vulnerability and asset management strategy that we implemented in no time, with minimal resources and manpower.

Describe the impact and benefit you’ve experienced by having the cybersecurity solutions provided by Heimdal®.

Now that we have multiple Heimdal products under our belt, we use less time patching third-party software because it is mostly done automatically now by the software, along with crucial operating system updates that would otherwise leave our systems exposed to cyber-harm. In addition to this, we benefit from stunning detection accuracy with the Next-Gen Antivirus and a more efficient and integrated means of managing remote sessions.

We have also benefitted from Heimdal’s Managed Extended Detection & Response department which monitors the security in our environment and notifies us if there is a risk. With Heimdal, we can go about our daily tasks without the looming threat of cyberattacks in our enterprise.

Would you recommend Heimdal® to your peers? Describe the reasons why.

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Yes, we would recommend Heimdal to our industry peers, as well as any other enterprise looking to streamline and enhance their security operations. The main reason for this is Heimdal’s unified All-in-One approach to their suite of products, covering all basic security needs that a company might have.

On top of that, we would endorse Heimdal due to their excellent customer service, both from the dedicated representatives that have taken care of our cyber-journey, as well as their super-responsive and well-trained support team. All in all, Heimdal is a solutions provider that anyone could benefit from and we are thrilled to continue using their products for years to come.

- Jonas Kjær
Chief of IT Operations at Davidsens
Leading the fight against cybercrime.