



HEIMDAL™
SECURITY

Danish Wholesale Trading Company

Boosts Ransomware
Protection with Heimdall™



CASE STUDY

Industry: Wholesale Trading

Number of employees: 350

Year founded: 1985

Global presence: Denmark

Introduction

Back in 2016, a collaboration started between this wholesale trader and Heimdal Security. Since then the collaboration has expanded quiet a bit and recently Heimdal had the chance to prove how it continues to deliver value with their security suite. Below you can read a bit more about the experiences of working with Heimdal, directly from the CIO.

Describe what you like about the Heimdal™ Security product suite and how our cybersecurity solutions helped your operations.

"We like the simplicity of the Heimdal Dashboard's user interface, as well as the support we've received over the years. Usually, when we request assistance, we receive the first answer in a matter of hours and our problems are often solved after that. The fast support and the helpful staff are a big plus."

Describe why you were looking for a new cybersecurity solution to help with ransomware protection.

"We looked at Heimdal's Ransomware Encryption Protection module during a time when ransomware strains such as WannaCry or Petya were at their peak. Those threats combined with other instances of encryption attacks that we witnessed in the cyberworld are what finally made us see the need for security. We needed a system that could not only protect but actively stop the execution of ransomware in case we were attacked. This has also led us to use the Zero Trust protection from Heimdal to further secure our systems."

Describe the security challenges you've experienced prior to using Ransomware Encryption Protection and which Heimdal™ solved.

"Our biggest weakness was that we were not secured in the case of an encryption attack. We had data backups but we didn't have a system that would actively stop the attack if it happened. Heimdal solved this problem for us with encryption protection and a promise that it could stop attacks as they were happening, effectively cancelling the threat on our network."

Describe the impact and benefit you've experienced by having the Ransomware Encryption Protection module provided by Heimdal™.

"Another security seller provided us with a sample of ransomware (not provided by Heimdal) and this was the first time a program besides the one we had tested from Heimdal tried to encrypt our system. As soon as the program was unpacked, Heimdal alerted us to the fact that the file was indeed malicious and it had already deleted the dangerous files. This led to the program failing and being unable to start the encryption process. So, not only did we have a system actively stopping encryption but also the rest of the Heimdal suite didn't even allow it to start up. This effectively stopped the simulated attack even before it happened."

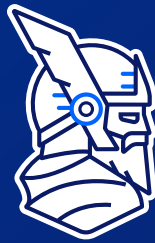
We eventually got the program whitelisted to perform our encryption testing. Heimdal stopped every one of the simulated attacks."

Would you recommend Heimdal™ to your peers?

Describe the reasons why.

"I would recommend Heimdal because their support is fast and very good at explaining what they intend to do and even reaching out if they see weird things in our environment. The cybersecurity solutions they offer make sense and perform as advertised. Some of the options are hidden away in strange places or there isn't a "Select all" function, but then the Support is fast to help you out and fix your problem. All in all, I would recommend Heimdal to my peers any day."

- CIO in the Wholesale Trading Industry



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