



Heimdal®



FUTURESAFE



**CRITICAL**

Brute-force login attempts on  
srv-web-03 (10.2.45.18)



**HIGH**

Malware Trojan.GenericKD.631025  
quarantined on LAPTOP-4521



**HIGH**

Data spike: 3.2 GB  
outbound from NODE-4



**MEDIUM**

Excessive MFA failures  
from 185.22.14.77.



**CRITICAL**

12 endpoints missing  
patch KB5028166.

# Executive Summary

## The State of MSP Agent Fatigue in 2025

# The Problem

*"Too many tools... I wish we had one solution that does it all."*

That cry from an enterprise MSP managing 10+ security tools sums up what 80 North-American providers told us in early 2025.

The very tools designed to keep clients safe are exhausting the people who run them, eroding security and trust.

## Key Findings



**56%** experience alert fatigue daily or weekly, while **75%+** feel it every month



**100%** of teams managing **1,000+ clients** suffer daily fatigue



The average MSP uses **5 security tools**. 20% run between **7 and 10 tools**, 12% manage **10+**



Only **11%** enjoy seamless integration while 89% flip between multiple dashboards



**1 in 4 alerts** is a false positive



Just **20%** have already consolidated their stack - and report faster response, clearer visibility and happier staff

# Quick Facts

- 1. Daily exhaustion is the new normal** – most MSPs start the week already overwhelmed by noise.
- 2. Tool sprawl drives burnout** – moving from four tools to seven or more almost doubles fatigue levels.
- 3. Integration is the bottleneck** – swivel-chair workflows dominate, with “single-pane-of-glass” still a dream for 9 out of 10 MSPs.
- 4. False positives waste time and mask danger** – high FP rates triple the chance of missing real threats.
- 5. Business drag beyond security** – billing, onboarding and compliance slow down whenever teams juggle disconnected platforms.
- 6. The 20% who consolidate win** – unified platforms cut alert noise, speed response and keep people on the job.

# Why It Matters

Fatigued humans are the new attack surface.

When teams drown in noise and context-switching, genuine threats slip through, SLAs break and customer trust evaporates.

More point solutions rarely equal more protection; they more often multiply complexity.

# A Path Forward

## Priority

## Action

### Shrink the stack

Audit overlapping tools; aim for  $\leq 4$  core platforms.

### Demand integration

Make open APIs and native connectors contractual requirements

### Automate low-value toil

Use SOAR / AI playbooks to triage low-severity, repetitive alerts.

### Track fatigue KPIs

Add alerts per person, false-positive rate and overtime to your scorecard.

### Phase consolidation pilots

Start with a low-risk client cohort; measure MTTR and person hours saved.

# About the Study



**Respondents:** 80 managed service providers (micro to large) across multiple verticals.



**Methodology:** 25-question survey + LLM-assisted thematic analysis of 300 free-text answers.



**Research period:** H1 2025.



BOTTOM LINE:

# Agent fatigue is pervasive - *but not inevitable.*

MSPs that streamline tooling, integrate natively and automate intelligently are proving that fewer, smarter tools deliver stronger security and healthier, more resilient teams.

Download the full report to learn more.





Heimdal®



FUTURESAFE

One Platform. Total Security.



[heimdalsecurity.com](https://heimdalsecurity.com)

2025 Heimdal®. All rights reserved. Registered trademarks and service marks are the property of their respective owners

Follow us on:

